



# ALTAIR

## TRANSFORMING THE FUTURE WITH THE CONVERGENCE OF SIMULATION, HIGH-PERFORMANCE COMPUTING, AND ARTIFICIAL INTELLIGENCE

Altair (Nasdaq: ALTR) is a global leader in computational science and artificial intelligence (AI). We enable organizations across all industries to compete more effectively and drive smarter decisions in an increasingly connected world – all while creating a more sustainable future.

Our technologies are woven into the fabric of everyday life. Wherever you are, and whatever you are doing, Altair's solutions surround you – keeping you safer, more connected, and more productive. They can be found in big places and small — on highways, hospitals, and hockey rinks, in stadiums, skyscrapers, and subways, and in banks, bikes, and boats.

**Our vision is to transform enterprise decision making by leveraging the convergence of simulation, HPC, and AI.** For more than 37 years, Altair has helped companies make smarter decisions in and increasingly connected and complex world by saving costs, reducing waste, accelerating time-to-market, improving business performance, and evolving to a data-driven culture.

In solving our customers' toughest challenges and delivering unparalleled service, we are helping the innovators innovate, drive better decisions, and turn today's problems into tomorrow's opportunities.

### **Competitive Advantage: Broad Portfolio of Comprehensive Solutions**

The evolution toward a smart, connected everything is changing the world and Altair is leading this evolution. Our simulation- and AI-driven approach to innovation is powered by our broad portfolio of high-fidelity, physics-based solvers, best-in-class technology for optimization and HPC, and end-to-end platform for developing AI solutions.

## \$532M

FY21 REVENUE

## 3,000+

ENGINEERS, SCIENTISTS  
AND CREATIVE THINKERS

## 1985

FOUNDED AND  
HEADQUARTERED  
IN TROY, MI, USA

## 13,000+

CUSTOMERS GLOBALLY

## 86

OFFICES IN 25 COUNTRIES

## 150+

ALTAIR & PARTNER  
SOFTWARE PRODUCTS

We believe in democratizing our technologies to deliver more power to our customers through:

A flexible, patented units-based licensing model, which lowers barriers to adoption and increases technology utilization

- Anytime, anywhere access to Altair solutions
- Seamless integration with third-party software applications at no incremental cost
- Our open architecture philosophy, which includes integrating with other software tools (including our competitors') and enabling customers to leverage the SAS language with modern languages like Python and open-source technologies

Our scientists, engineers, and creative thinkers are the brains behind some of the world's most revolutionary breakthroughs. Our 1,000+ strong software developers leverage the full weight of decades of commercial software development expertise, which is unmatched in the market.

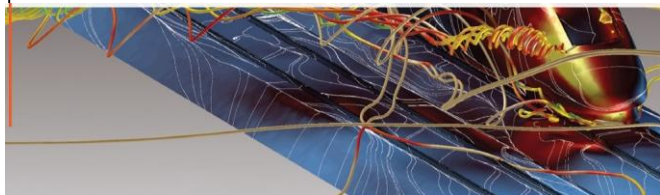
Altair's revolutionary, patented, flexible licensing model revolutionized the way our customers use software by lowering barriers to adoption and creating broad engagement. We see ourselves as the Netflix of enterprise software, allowing shared and on-demand access to our offerings, along with partner products.

Our growing list of partnerships - with companies including NVIDIA, HPE, Intel, Google, AWS, Oracle, and Microsoft - and acquisitions of 30+ companies or strategic technologies give us a differentiated, open-architecture solution portfolio.

## Our Solutions Include:

### Physics Simulation and Concept Design

Our solutions span numerous disciplines and can simulate structures, motion, fluids, thermal, electro magnetics, electronics, controls, and embedded systems. They also provide AI solutions and true-to-life visualization and rendering.



### Data Analytics, AI, IoT, and Smart Product Development

This suite includes data preparation, data science, MLOps, orchestration, and visualization solutions that fuel engineering, scientific, and business breakthroughs. Our robust, AI-powered Internet of Things (IoT) solutions streamline smart product development.



### High-performance Computing

Our HPC suite maximizes the utilization of complex compute resources and streamlines the workflow management of compute-intensive tasks for applications including AI, modeling and simulation, and visualization.



### The Altair Partner Alliance (APA)

The APA gives customers access to an extended range of third-party software solutions, all accessible via Altair Units at no additional cost. Extends users' simulation and design capabilities even further so you can create superior products faster.



PIONEER OF PATENTED  
CONTENT LICENSING MODEL

SIMULATION, HIGH-  
PERFORMANCE COMPUTING,  
AND ARTIFICIAL  
INTELLIGENCE SOLUTIONS

